



**MARCONS  
ADVANTAGE**

## MARCONS ADVANTAGE

The Marcons Group is a family-owned private limited company that offers complete global maritime services and a One Stop solution for all logistics related needs. We provide our customers with operational excellence by abiding to our core values, which are embedded in our Four Pillars of Strength:



### THE MARCONS VOYAGE OVER THE LAST 40 YEARS

The Marcons Group set sail in the mid 1970's by Capt. Sohrab Kapadia who was then joined by Capt. Adil Vesuvala (F.I.C.S.), both Master Mariners who earned their laurels at sea. The second generation Mr. Nadir Adil Vesuvala has been instrumental in carrying on their legacy and taking the business to greater pinnacles not just in India, but on a global scale.



### ANCHORED WITH EXPERIENCE

Whilst being leaders in Ship Agency & Broking in the Indian Project, Break bulk & Steel Industry, the group has grown and spread through the Indian Subcontinent with a representation in Sri Lanka, Bangladesh, Nepal, Bhutan & The Maldives. The Marcons group has diversified into International Project Forwarding by providing end-to-end logistics solutions with our own MTO license.



### ACROSS THE SEAS: GLOBAL NETWORK

The Marcons Group has been loyal and exclusive ship agents to renowned Ship owners & Operators worldwide in the MPP, General and Dry Bulk Sector for many decades.



### INTEGRITY ONBOARD

The knowledge, skill set and expertise acquired by our employees over the last 40+ years has resulted in dependable, reliable, safe & timely completion of all projects at hand.



**MARCONS  
GROUP**

Marcons Shipmanagement Pvt. Ltd.  
Marcons Maritime Pvt. Ltd.

Marcons Shipping Services Pvt. Ltd.  
Marcons Shipping (Konkan) Pvt. Ltd.







## SHIP AGENCY

The All-India, Sri Lanka, Bangladesh & The Maldives ship agency network, controlled and coordinated from the Mumbai Headquarters ensures easy and quick access to principals, as all their requirements are met through a Single Window Operation- The Mumbai corporate head office centralizes all ship agency functions and services. In order to meet our high standards and impeccable track record in providing comprehensive ship agency coverage, we have our set up which covers all major and minor ports all across India, Sri Lanka, Bangladesh & The Maldives.

We cater to many direct owners & operators worldwide who require all types of varied services as well as those who specialize in carrying Military Cargo, Aerospace Equipment, Break Bulk, Project Cargo, IMO-DG Containers, Steel Cargo, Dry Bulk, Wind & Power Equipment, Oil & Gas and Navy Ships.



## MAP AGENCY NETWORK

Map your way from the MIDDLE EAST to the INDIAN SUB-CONTINENT, SOUTH EAST ASIA and beyond with unmatched agency services provided by the MAP International Agency Network.

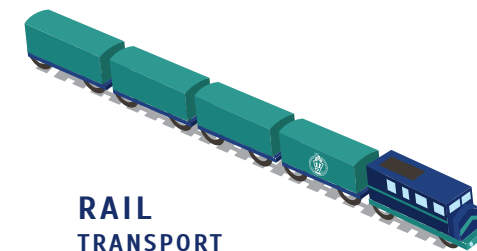


## END-TO-END LOGISTICS

The Marcons Group offers a One Stop Solution for all logistics needs on a Source to Destination basis. Our strength lies in the ability to execute the timely delivery of the cargo by adding value to our client's supply chain through the integration of land and sea transportation from the country of origin to the point of sale. Our global network of trusted international associates gives us a competitive edge by allowing us to deliver strategic, timely and effective solutions in a continuously evolving global market.

The Marcons group has acquired our MTO (Multimodal Transport Operator) license from DG Shipping of India. We build our solutions around our core services of Ocean transport and logistics thereby facilitating a seamless execution.

## WE SPECIALIZE IN



### RAIL TRANSPORT

## SHIP AGENCY ACROSS THE INDIAN SUBCONTINENT

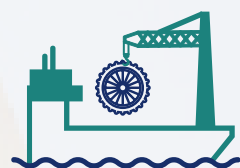


### ROAD TRANSPORT



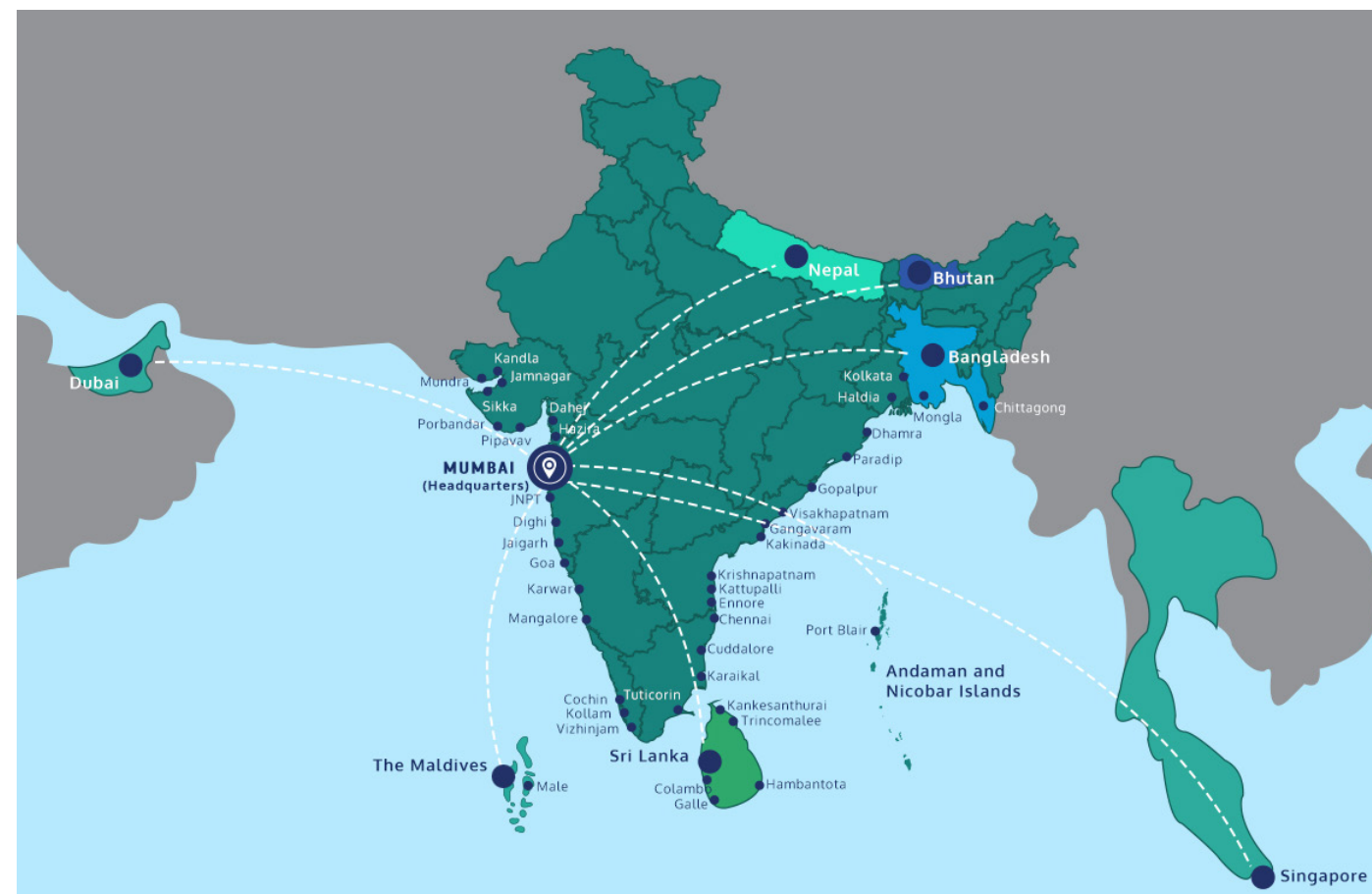
### GLOBAL OCEAN FREIGHT





## CHARTERING AND BROKING

The Chartering/Broking desk has access to global tonnage from direct principals who are owners/ operators of a varied fleet comprising of multipurpose project ships, heavy lift vessels, general dry bulk ships, IMO fitted vessels, tankers and bulk carriers including box type, which make them ideal for the carriage of project, heavy lifts, steel, bulk and IMO/DG cargoes. Our customers mainly comprise of importers & exporters of specialized project machinery, transformers, boilers, windmills, steel, dry bulk, IMO/DG cargoes & Defence Equipment.



### Headquarters

#### MARCONS SHIPMANAGEMENT PVT. LTD.

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### OUR AFFILIATIONS & ACCREDITATIONS



See Us On



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Marcons Shipmanagement Pvt. Ltd.

Marcons Maritime Pvt. Ltd.

Marcons Shipping Services Pvt. Ltd.

Marcons Shipping (Konkan) Pvt. Ltd.